| FBLA District/State/National  Competitive Events | School-Site  Online Objective Test | Performance | Pre-judged Report/Media | Number of Entries Allowed  per Event | | | Individual Event | Team Event  (May be 1-person team) | Chapter Event | Minutes for Online Objective Test | Minutes for Prep/Setup | Minutes for Performance | Judges Q/A | Interactive Role Play | Notes |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Per Chapter at District | Per District at State | Per State at National |
| 3-D Animation |  | x |  |  |  | 4 | x | x |  |  | 5 | 7 | 3 |  | Topic and guidelines given on FBLA Website |
| Accounting I | x |  |  | 1 | 6 | 4 | x |  |  | 60 |  |  |  |  | District and state school-site online objective test. |
| Accounting II | x |  |  | 1 | 6 | 4 | x |  |  | 60 |  |  |  |  | District and state school-site online objective test. |
| Advertising | x |  |  | 1 | 6 | 4 | x |  |  | 60 |  |  |  |  | District and state school-site online objective test. |
| Adviser Service Award |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Refer to state handbook for procedure and application. |
| Agribusiness | x |  |  | 1 | 6 | 4 | x |  |  | 60 |  |  |  |  | District and state school-site online objective test. |
| American Enterprise Project |  | x | x |  |  | 4 |  |  | x |  | 5 | 7 | 3 |  | Performance at STATEand NLC only. 1 per chapter at state. No more than 15 pages. |
| Banking and Financial Systems | x  Collabora-tive | x |  | 1 | 5 | 4 | x | x |  | 60 | 20 | 7 |  | x | District and state school-site online objective test. Case study for finalists. Individual or Team of 2-3 members. State conference top 10 teams will do oral presentation. |
| Broadcast Journalism |  | x |  |  |  | 4 | x | x |  |  |  |  |  |  | Performance at STATE and NLC. Individual or team up to 3 members. 1 per chapter may enter at state. |
| Business Calculations | x |  |  | 1 | 6 | 4 | x |  |  | 60 |  |  |  |  | District and state school-site online objective test. |
| Business Communication | x |  |  | 1 | 6 | 4 | x |  |  | 60 |  |  |  |  | District and state school-site online objective test. |
| Business Ethics |  | x |  | 1 | 5 | 4 |  | x |  |  |  | 7 | 3 |  | Individual or Team Event with 2 or 3 members. Topic given in CMH |
| Business Financial Plan |  | x | x |  |  | 4 | x | x |  |  | 5 | 7 | 3 |  | Individual or team of 2 or 3 members. Perform at STATE and NLC only. 1 per chapter may enter at state. Topic given in CMH |
| Business Law | x |  |  | 1 | 6 | 4 | x |  |  | 60 |  |  |  |  | District and state school-site online objective test. |
| Business Plan |  | x | x |  |  | 4 | x | x |  |  | 5 | 7 | 3 |  | Performance at STATE and NLC. Individual or team up to 3 members. 1 per chapter may enter at state. |
| Businessperson of the Year |  |  |  |  |  | 1 |  |  |  |  |  |  |  |  | 1 per chapter at state. Refer to state handbook for procedure. |
| Client Service |  | x |  |  |  | 4 | x |  |  |  | 10 | 5 |  | x | State only – interactive simulation. |
| Coding and Programming |  | x | x |  |  | 4 | x |  |  |  | 5 | 7 | 3 |  | Performance at STATE and NLC only. Top 10 prejudged programs will present. Topic given in CMH. |
| Community Service Project |  | x | x |  |  | 4 |  |  | x |  | 5 | 7 | 3 |  | Performance at STATE and NLC only. Report not to exceed 15 pages. |
| Computer Applications | x |  |  | 1 | 5 | 4 | x |  |  | 60 |  |  |  |  | District and state school-site testing – online objective test and production test. Final rank determined by 85% production test and 15% online objective test. FBLA Format Guide provided. |

| FBLA District/State/National  Competitive Events | School-Site  Online Objective Test | Performance | Pre-judged Report/Media | **Number of Entries Allowed**  **per Event** | | | | Individual Event | Team Event | Chapter Event | Minutes for Online Objective Test | Minutes for Prep/Setup | Minutes for Performance | Judges Q & A | Interactive Role Play | Notes |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Per Chapter at District | Per District at State | Per State at nationals | |
| Computer Game & Simulation Programming |  | x | x |  |  | | 4 | x | x |  |  | 5 | 7 | 3 |  | State only. Top 10 prejudged programs will present at state conference. Individual or Team Event with 2 or 3 members. Topic given in CMH**.** |
| Computer Problem Solving | x |  |  | 1 | 6 | | 4 | x |  |  | 60 |  |  |  |  | District and state school-site online objective test. |
| Cyber Security | x |  |  | 1 | 6 | | 4 | x |  |  | 60 |  |  |  |  | District and state school-site online objective test. |
| Database Design and Applications | x |  |  | 1 | 5 | | 4 | x |  |  | 60 |  |  |  |  | District and state school-site testing along with production test. Final rank determined by 85% production test and 15% online objective test. |
| Digital Video Production |  | x | x | 1 | 5 | | 4 | x | x |  |  | 5 | 7 | 3 |  | At district level, final ranks will be based on prejudged submitted URL only. At state, top 10 prejudged submissions will perform. Topic given in CMH. |
| E-Business |  | x | x | 1 | 5 | | 4 | x | x |  |  | 5 | 7 | 3 |  | Top 10 projects will present at state conference. Topic is given in CMH. |
| Economics | x |  |  | 1 | 6 | | 4 | x |  |  | 60 |  |  |  |  | District and state school-site online objective test. |
| Electronic Career Portfolio |  | x |  | 1 | 5 | | 4 | x |  |  |  | 5 | 7 | 3 |  | See guidelines in the CMH. |
| Emerging Business Issues |  | x |  | 1 | 5 | | 4 |  | x |  |  |  | 7 | 3 |  | Individual or Team Event with 2 or 3 members. Teams present both sides. Topic given in CMH. |
| Entrepreneurship | x  Collabora-tive | x |  | 1 | 5 | | 4 | x | x |  | 60 | 20 | 7 |  | x | Individual or team event. Top 10 teams with highest objective test scores will perform interactive role play. |
| Future Business Leader | x | x |  | 2 | 5 | | 4 | x |  |  | 60 |  | 10 prelim/10 final |  |  | District and state school-site online objective test.  Prejudged digitally uploaded resume and cover letter. Fifty point prejudged component added to the 100 point test score and 100 preliminary interview. Competitors should bring a hard copy of interview materials to both preliminary and final rounds. |
| Global Business | x  Collabora-tive | x |  | 1 | 5 | | 4 |  | x |  | 60 | 20 | 7 |  | x | Top 10 teams at state with highest objective test scores will give oral presentation. |
| Gold Seal Award of Merit |  |  |  |  |  | |  |  |  |  |  |  |  |  |  | Determined by checklist distributed in State Handbook. |
| Graphic Design |  | x |  | 1 | 5 | | 4 | x | x |  |  | 5 | 7 | 3 |  | Individual or team of 2 or 3 members. Topic given in CMH |
| Healthcare Administration | x |  |  | 1 | 6 | | 4 | x |  |  | 60 |  |  |  |  | District and state school-site online objective test. |
| Help Desk | x | x |  |  |  | | 4 | x |  |  | 60 | 10 | 5 |  | x | State only. Top 10 scores on test will perform |
| Hospitality Management | x Collabora-tive | x |  | 1 | 5 | | 4 | x | x |  | 60 | 20 | 7 |  | x | Top 10 teams at state with highest objective test scores will give oral presentation. |
| Impromptu Speaking |  | x |  | 1 | 5 | | 4 | x |  |  |  | 10 | 4 |  |  | Topic provided |
| Insurance & Risk Management | x |  |  | 1 | 6 | | 4 | x |  |  | 60 |  |  |  |  | District and state school-site online objective test |
| Introduction to Business | x |  |  | 1 | 6 | | 4 | x |  |  | 60 |  |  |  |  | District and state school-site online objective test. Grades 9-10 only. |
| Intro to Business Communication | x |  |  | 1 | 6 | | 4 | x |  |  | 60 |  |  |  |  | District and state school-site online objective test. Grades 9-10 only. |
| Intro to Business Presentation |  | x |  | 1 | 5 | | 4 | x | x |  |  | 5 | 7 | 3 |  | Individual or team of 2 or 3 members. Grades 9 and 10 only. Topic given in CMH |
| Intro to Business Procedures | x |  |  | 1 | 6 | | 4 | x |  |  | 60 |  |  |  |  | District and state school-site online objective test. Grades 9-10 only. |
| Introduction to FBLA (formerly FBLA Principles & Procedures) | x |  |  | 1 | 6 | | 4 | x |  |  | 60 |  |  |  |  | District and state school-site online objective test. Grades 9-10 only. |
| Intro to Financial Math | x |  |  | 1 | 6 | | 4 | x |  |  | 60 |  |  |  |  | District and state school-site online objective test. Grades 9-10 only. |
| Intro to Information Technology | x |  |  | 1 | 6 | | 4 | x |  |  | 60 |  |  |  |  | District and state school-site online objective test. Grades 9-10 only**.** |
| Intro to Parliamentary Procedure | x |  |  | 1 | 6 | | 4 | x |  |  | 60 |  |  |  |  | District and state school-site online objective test. Grades 9-10 only. |
| Introduction to Public Speaking (formerly Public Speaking I) |  | x |  | 1 | 5 | | 4 | x |  |  |  |  | 4 |  |  | Grades 9-10 only. Preliminary and/or final speech |
| Job Interview |  | x |  | 1 | 5 | | 4 | x |  |  |  |  | 10 prelim/10 finals |  |  | Prejudged digitally uploaded resume and cover letter. Fifty point prejudged component will be added to the 100 preliminary interview. Competitors should bring a hard copy of interview materials to both preliminary and final rounds. |
| Journalism | x |  |  | 1 | 5 | | 4 | x |  |  | 60 |  |  |  |  | District and state school-site online objective test |
| Life Smarts |  |  |  |  |  | | 1 | x | x |  | 30 |  |  |  |  | Teams may compete in both fall and spring on-line competitions, and more than one (1) team may compete per chapter. Team members cannot be changed once a team has registered. Teams are made up of 2 members. NLC only. |
| Local Chapter Annual Business Report |  |  | x |  |  | | 4 |  |  | x |  |  |  |  |  | One per chapter may enter state. Report reduced to 15 pages |
| Management Decision Making | x Collabora-tive | x |  |  |  | | 4 | x | x |  | 60 | 20 | 7 |  | x | State only. Top 10 teams with highest online objective scores will give oral presentation |
| Management Information Systems | x  Collabora-tive | x |  |  |  | | 4 | x | x |  | 60 | 20 | 7 |  | x | State only. Top 10 teams with highest online objective test scores will give oral presentation. |
| Marketing | x Collabora-tive | x |  | 1 | 5 | | 4 | x | x |  | 60 | 20 | 7 |  | x | Top 10 teams with highest online objective test scores will give oral presentation. |
| Microsoft Office Specialist (MOS) Word and Excel |  |  |  |  |  | | 4 |  |  |  |  |  |  |  |  | Top 4 participants for each area will advance to nationals. Participants at nationals will take the MOS Expert test. |
| Mobile Applications Development |  | x | x |  |  | | 4 | x | x |  |  | 5 | 7 | 3 |  | State only. Top 10 prejudged programs will present at state conference. Topic given in CMH**.** |
| Network Design | x  Collabora-  tive | x |  |  |  | | 4 | x | x |  | 60 | 20 | 7 |  | x | State only. Top 10 teams with highest online objective scores will perform interactive/role play. |
| Networking Concepts | x |  |  | 1 | 6 | | 4 | x |  |  | 60 |  |  |  |  | District and state school-site online objective test. |
| Organizational Leadership | x |  |  | 1 | 6 | | 4 | x |  |  | 60 |  |  |  |  | District and state school-site online objective test. |
| Outstanding Local Adviser |  |  |  |  |  | |  |  |  |  |  |  |  |  |  | Refer to state handbook for procedure and application. |
| Parliamentary Procedure | x | x |  | 1 | 5 | | 4 |  | x |  | 60 | 20 | 9-11 |  |  | Each team member will take an online objective test. Top 10 teams with highest average online objective test scores will perform. Test questionsbased on 11th edition of Robert’s Rules Newly Revised. |
| Partnership with Business Project |  | x | x |  |  | | 4 |  |  | x |  | 5 | 7 | 3 |  | Performance at STATE and NLC only. Reports are not to exceed 15 pages**.** |
| Personal Finance | x |  |  | 1 | 6 | | 4 | x |  |  | 60 |  |  |  |  | District and state school-site online objective test. |
| Public Service Announcement |  | x | x |  | 5 | | 4 | x | x |  |  | 5 | 5 | 3 |  | At district level, final ranks will be based on prejudged submitted URL only. At state, top 10 prejudged submissions will perform. A completed form must be submitted with URL link**.** Topic given in CMH. |
| Public Speaking |  | x |  | 1 | 5 | | 4 | x |  |  |  |  | 5 |  |  | Preliminary and/or final speech |
| Publication Design |  | x |  | 1 | 5 | | 4 | x | x |  |  | 5 | 7 | 3 |  | Topic given in CMH. |
| Sales Presentation |  | x |  |  |  | | 4 | x |  |  |  | 5 | 7 |  | x | Participants will sell a product or service of their choice to the judges. State and National only. |
| Securities & Investments | x |  |  | 1 | 6 | | 4 | x |  |  | 60 |  |  |  |  | District and state school-site online objective test. |
| Social Media Campaign |  | x |  |  |  | | 4 | x | x |  |  | 5 | 7 | 3 | x | Performance at STATE and NLC. Individual or team of 2 or 3 members. Topic given in CMH |
| Sports & Entertainment Management | x Collabora-tive | x |  | 1 | 5 | | 4 | x | x |  | 60 | 20 | 7 |  | x | Top 10 scores will advance to state finals for performance. |
| Spreadsheet Applications | x |  | x | 1 | 5 | | 4 | x |  |  | 60 |  |  |  |  | District and state school-site testing – online objective test and production test. Final rank determined by 85% production test and 15% online objective test. |
| Virtual Business Finance Challenge |  |  |  |  |  | | 2 | x | x |  |  |  |  |  |  | NLC only. Chapters may enter as many as they wish as individual or team of 2 or 3 members. Preliminary competition is school-based using the Internet. Two challenges (fall and spring semesters). Top 8 from each challenge advance to NLC to compete. Members are unable to participate in any other event if they have qualified and plan on participating in the final round at NLC. |
| Virtual Business Management Challenge |  |  |  |  |  | | 2 | x | x |  |  |  |  |  |  | NLC only. Chapters may enter as many as they wish as individual or team of 2 or 3 members. Preliminary competition is school-based using the Internet. Two challenges (fall and spring semesters). Top 8 from each challenge advance to NLC to compete. Members are unable to participate in any other event if they have qualified and plan on participating in the final round at NLC. |
| Web Site Design |  | x | x | 1 | 5 | | 4 | x | x |  |  | 5 | 7 | 3 |  | Statement of Assurance with live URL will be uploaded via DropBox. Topic given in CMH. |
| Who’s Who in FBLA |  |  |  | 1 | 5\* | | 1 |  |  |  |  |  |  |  |  | Must have completed the Future Level of the Business Achievement Award. Each district may submit top 5 plus any state officers. Application for state submitted via DropBox. |
| Word Processing | x |  | x | 1 | 5 | | 4 | x |  |  | 60 |  |  |  |  | District and state school-site testing – online objective test and production test. Final rank determined by 85% production test and 15% online objective test. |
| 3-D Animation |  | x |  |  |  | | 4 | x | x |  |  | 5 | 7 | 3 |  | Topic and guidelines given in CMH |

1. **All printed material as listed in the state packet will be submitted online via the DropBox**

2. Students must bring a computer for presentations (if needed). No projectors will be allowed.

3. Any type of technology device (e.g. laptop, tablet, smartphone, etc.) may be used. The individual or team is responsible for the functionality of all technology devices.

4**.** School-site online objective test will be part of event for district and state, but not nationals

5. A Statement of Assurance should be sent via DropBox for the following events:

Computer Game & Simulation Programming

Coding and Programming

Graphic Design

Digital Video Production

E-Business

Mobile Application Development

Website Design